

From manager to coach

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The true essence of a leader

Coaching staff to better skills and competencies and developing stronger teams.

What is the difference between leadership as a manager and leadership as a coach?

Managers or leaders?

How to effectively forge partnerships that build teams

**The role of a coach:
Coaches equip staff with
the tools, knowledge, and
opportunities to grow.**

**Coaches develop
trust through a
partnership**

**Coaches inspire
commitment**

Coaches grow skills

**Coaches promote
persistence**

**Coaches shape the
environment**

**Develop a
partnership**

Listen

Discuss

Feedback

Respect

Follow up

**Inspire
Commitment**

**Goals and
values**

**Understand
what matters**

Skills

Performance

**Develop
goals**

Grow skills

Connect

Build skills

Books

**Broker
Opportunity**

Success

Persistence

Goals

Expectations

Encourage

Apply

Confidence

Environment

Recognize

Demonstrate

Develop

**Promote
Learning**

Influence

In summary

**Coaches develop,
managers manage**

**Coaches inspire,
managers assign**

**Coaches grow skills,
managers limit
skills**

**Coaches promote
persistence,
managers want
status quo**

**Coaches shape the
environment,
managers are the
environment**

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By: David B.
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Materials for this
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Leader as Coach: strategies for Coaching and
developing others

Thank you for
your time